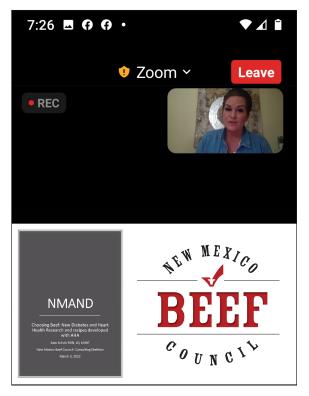


# BEEF REPRESENTED AT STATE DIETETICS CONFERENCE

The New Mexico Beef Council participated virtually in the joint New Mexico Academy of Nutrition and Dietetics (NMAND) Conference and New Mexico Diabetes Advisory Council (NMDAC): Caring for the whole person conference on March 3, 2022.

Kate Schulz, NMBC's consulting dietitian, presented the latest Beef research to the 48 participants attending from around the state. Kate's presentation touched on including beef in a heart-healthy diet as well introducing beef as a complimentary first food for infants. "Choosing Beef: New Diabetes and Heart Health Research" helped the attendees understand the latest research with a reminder that all of the information presented could be accessed on beefitswhatsfordinner.com. Participants were offered a swag bag of materials, including a meat thermometer and educational resources to use with their audiences.



NMAND was one of the last conferences in which NMBC participated virtually. Kate Schulz presented on Zoom to 48 participants from across New Mexico.

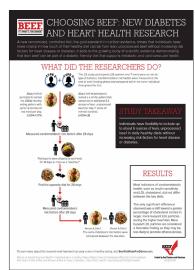


AgriFuture Inspires, Informs and Connects Ranchers & Farmers. The New Mexico Beef Council is pleased to participate in this conference and would like to encourage next gen beef ranchers and dairy farmers to attend as well.

# CHECKOFF FUNDED PROGRAMS **INTRODUCE NEW DIABETES & HEART RESEARCH**

The Checkoff funds ongoing research on how beef fits into a heart-healthy diet and guidance for those with diabetes. These infographics are created for our use when meeting with dietitians and nutritionists, as Kate Schulz did last month.















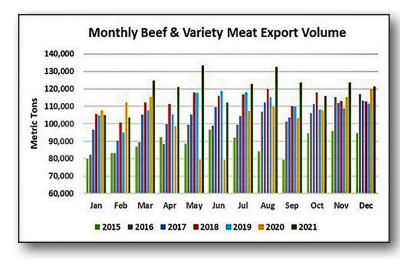


## **2021 BEEF EXPORTS SHATTER** PREVIOUS RECORDS

U.S. beef exports greatly exceeded previous volume and value records in 2021, surpassing \$10 billion for the first time, according to year-end data released by USDA and compiled by the U.S. Meat Export Federation (USMEF). Pork exports finished slightly below the record volume reached in 2020 but set a new value record, topping \$8 billion for the first time.

December beef exports totaled 121,429 metric tons (mt), up 1% from a year ago, while value climbed 33% to \$991.8 million - the third largest month on record. These results pushed 2021 volume to 1.44 million mt, up 15% from a year ago and 7% above the previous record set in 2018. Export value soared to \$10.58 billion, up 38% from 2020 and shattering the previous record (also from 2018) by 27%.

"The beef export results are truly remarkable, especially considering the COVID-related obstacles in the global foodservice sector and all the supply-side and logistical challenges faced by the U.S. industry," said USMEF President and CEO Dan Halstrom. "Obviously our large Asian markets accounted for much of the growth, but it really takes broad-based global demand to reach



these impressive levels. So this success story is not just about Korea, Japan and China – but also a strong performance in Taiwan, excellent growth in Central and South America and a rebound in Mexico and Southeast Asia." ■

**ANSWERS** TO YOUR **QUESTIONS ABOUT** THE BEEF **CHECKOFF** 



### Q: HOW DO I PAY INTO THE CHECKOFF?

A: By law, all producers selling cattle or calves, for any reason and regardless of age or sex, must pay \$1 per head to support beef/ veal promotion, research and information through the Beef Promotion and Research Act.

### Q: HOW CAN I BE INVOLVED IN THE BEEF CHECKOFF?

A: For many producers, the best place to get involved is by attending state board meetings or even becoming a member of the Cattlemen's Beef Board (CBB).

### Q: WHAT IS THE CATTLEMEN'S BEEF **BOARD? WHO SERVES? HOW ARE THEY PAID?**

A: The Cattlemen's Beef Promotion and Research Board oversees and manages the \$1 per head Beef Checkoff program.

Nominating organizations represent beef and dairy producers in 32 individual states and six state units, where states are grouped together to form enough cattle numbers for a seat, based on the number of cattle in each state. Importer appointments are drawn from nominations by importer associations. The number of Board members is established according to the number of cattle in the state or region; 500,000 head for the first Board member and 1,000,000 head for each additional member. Importer numbers are established in the same manner. Members serve without pay, but may be reimbursed for travel and direct business expenses associated with serving on the CBB.

### O: WHO PAYS INTO THE **BEEF CHECKOFF?**

A: By law, all producers selling cattle or calves, for any reason, are required to pay \$1 per head to support beef/veal promotion, research and information.

EN MEXICO **NEW MEXICO BEEF COUNCIL** 2021-2022

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